



DEFENSE LOGISTICS AGENCY
DEFENSE CONTRACT MANAGEMENT COMMAND
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IN REPLY
REFER TO

AQOD

JUN 14 1996

MEMORANDUM FOR COMMANDERS OF DEFENSE CONTRACT
MANAGEMENT DISTRICTS

SUBJECT: Waiver from Federal Acquisition Regulation (FAR), Defense FAR Supplement (DFARS), and DLA Directive (DLAD) 5000.4 Coverage Concerning Field Pricing Reports

Our February 7, 1996 memorandum on the above subject waived FAR, DFARS, and DLAD 5000.4 coverage on field pricing reports so that we could begin implementing our Integrated Product Team (IPT) Pricing initiative. An attachment to the memorandum listed the initial group of implementation sites. We indicated that we would update the listing as more sites began implementation. Attached is a an updated listing.

A Headquarters representative has briefed many customer buying activities on IPT Pricing, and has also spoken about it at a number of customer conferences. The points stressed during those briefings are the same ones we made in our February 7th memorandum: IPT Pricing does not lessen our responsibility for providing quality field pricing advice and support. We will continue to provide our customers, at their request, with technical analyses and special reports on rates and factors, contractor business systems (e.g., estimating, accounting) and specific cost elements. We will also help our customers establish prenegotiation objectives, by participating in an IPT Pricing team with them, or by responding to special requests. We will also negotiate any actions our customers request. However, we will no longer do traditional "consolidated" field pricing reports. Customer reactions have been very positive.

We will continue updating the list of IPT Pricing sites as the fiscal year progresses. Our goal is to fully implement IPT Pricing DCMC-wide by the end of this fiscal year. If there are any questions, please contact Mr. David Ricci, Contractor Capability and Proposal Analysis Team, at (703) 767-3376 or DSN 427-3376.

ROBERT W. DREWES
Major General, USAF
Commander

Attachment



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Designated IPT Pricing Sites

First Group:

DCMC Atlanta
DCMC Lockheed Martin, Denver
DCMC Lockheed Martin, Orlando
DCMC McDonnell Douglas, Huntington
Beach
DCMC Pratt & Whitney, West Palm
DCMC Sikorsky
DCMC United Defense, York

DCMC Boeing, Seattle
DCMC Lockheed Martin, Fort Worth
DCMC Lockheed **Martin, Owego**
DCMC McDonnell Douglas, St. Louis
DCMC Northrop Grumman, Bethpage
DCMC San Francisco
DCMC Twin Cities
DCMC Van **Nuys**

Second Group:

DCMC Baltimore
DCMC Boston
DCMC Denver
DCMC General Electric, Lynn
DCMC Hartford
DCMC Lockheed Martin, Delaware
Valley
DCMC Lockheed Martin, Sanders
DCMC Long Island
DCMC Northrop Grumman, Melbourne
DCMC Phoenix
DCMC San Diego
DCMC Stewart & Stevenson
DCMC **Thiokol**

DCMC Bell Helicopter
DCMC Chicago
DCMC General Electric Aircraft Engines
DCMC Grand Rapids
DCMC Hughes, Tucson
DCMC Lockheed Martin, Fort Worth
DCMC Lockheed Martin, Owego
DCMC Lockheed Martin, Sunnyvale
DCMC McDonnell Douglas, Long Beach
DCMC Northrop Grumman, St. Augustine
DCMC Raytheon
DCMC Springfield
DCMC Texas Instruments